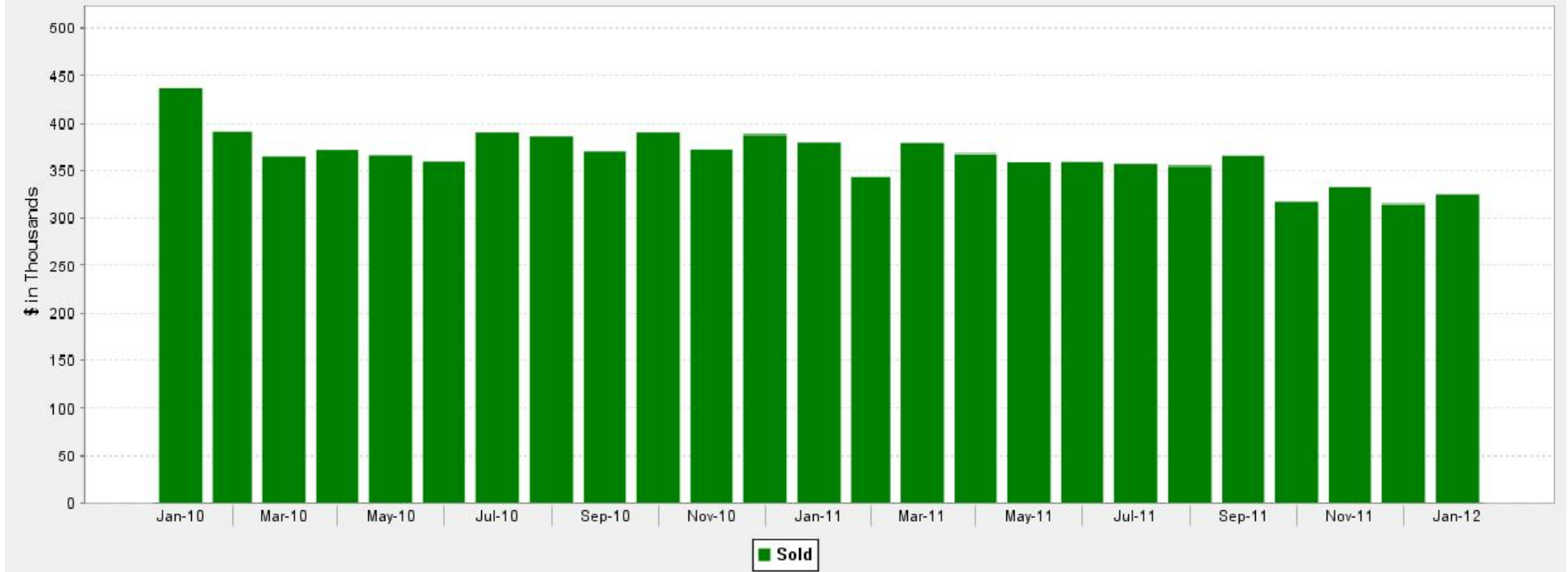


# Market Dynamics

## Median Price (Sold)

### Jan-10 through Jan-12

Baird & Warner



#### KEY INFORMATION

	Monthly Change	Monthly % Change	Total Change	Total % Change
Sold	-2,695.88	-0.68	-64,701.24	-16.25

**Sold**  
-16.3%

MLS: MRED	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Detached Single, Attached Single, 2 to 4 Units)					Sq Ft: All
MLS Areas:	8007, 8006, 8032, 8008					

**Market Dynamics**  
**Median Price (Sold)**  
**Jan-10 through Jan-12**

**Baird & Warner**

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS	
	Median \$	# Properties	Median \$	# Properties	Median \$	# Properties	Median \$	# Properties	Median \$	# Properties
Jan-12	415,000	3,843	335,000	416	325,000	267	439,000	507	415,000	857
Dec-11	399,900	3,844	350,000	316	315,000	378	384,450	542	360,450	382
Nov-11	399,500	4,387	315,000	353	333,000	323	416,386	572	389,000	593
Oct-11	399,500	4,860	325,000	353	317,000	311	409,000	713	395,000	845
Sep-11	399,000	5,126	313,500	344	366,000	395	399,000	767	399,900	924
Aug-11	398,400	5,363	365,000	431	355,000	507	379,700	730	379,950	956
Jul-11	395,000	5,556	344,950	442	356,950	482	399,250	707	376,000	969
Jun-11	394,000	5,868	374,250	504	359,431	543	385,000	777	394,900	1,107
May-11	385,000	5,993	350,000	508	359,000	479	377,000	724	389,900	1,191
Apr-11	384,835	5,874	369,000	463	367,750	374	379,900	609	389,000	1,139
Mar-11	385,000	5,960	399,000	460	379,500	350	399,000	765	364,950	1,414
Feb-11	399,000	5,450	389,900	377	343,000	261	410,000	527	399,000	1,036
Jan-11	399,000	5,451	382,200	312	380,000	233	410,000	725	399,000	1,083
Dec-10	399,000	5,530	394,950	302	388,000	373	399,000	860	335,520	495
Nov-10	399,000	6,113	419,450	278	372,500	287	399,000	800	375,000	688
Oct-10	399,770	6,587	359,500	334	390,000	291	399,900	828	399,000	845
Sep-10	399,900	6,892	419,900	281	370,000	339	414,500	869	396,250	1,098
Aug-10	399,000	7,081	399,900	318	386,500	418	359,900	969	359,900	1,082
Jul-10	399,900	7,369	380,000	407	390,000	487	375,000	963	395,900	1,221
Jun-10	399,000	7,594	365,000	422	360,000	721	379,000	1,024	399,800	1,435
May-10	395,750	7,480	423,564	430	366,500	581	359,000	891	379,000	1,157
Apr-10	389,000	7,831	350,000	717	372,000	527	379,900	791	379,000	1,537
Mar-10	390,000	7,689	379,700	620	365,000	442	398,000	775	374,999	1,828
Feb-10	399,000	6,850	385,000	408	391,000	275	425,000	581	371,900	1,591
Jan-10	409,000	6,291	400,000	365	436,750	314	425,000	667	385,000	1,331