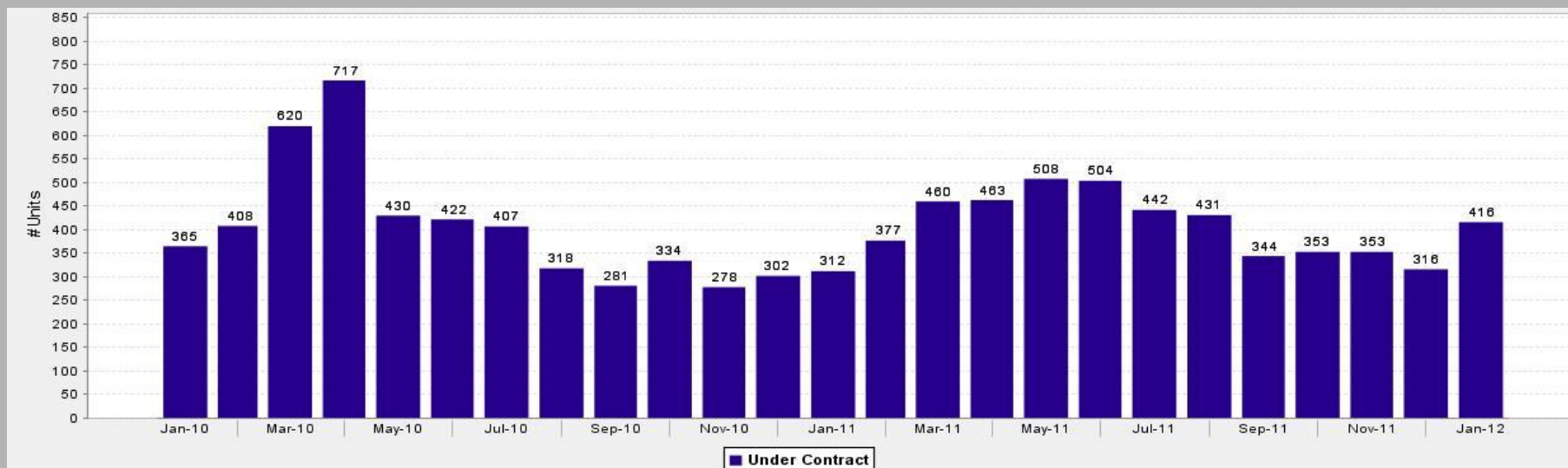


Market Dynamics

Supply & Demand - # Units (UC)

Jan-10 through Jan-12

Baird & Warner



KEY INFORMATION

	Monthly Change	Monthly %	Total Change	Total % Change
Under Contract	-3.18	-0.71	-76.20	-17.14

UC
-17.1%

MLS: MRED	Period: 2 Years (Monthly)	Price: All	Construction Type: All	Bedrooms: All	Bathrooms: All	Lot Size: All
Property Types:	Residential: (Detached Single, Attached Single, 2 to 4 Units)					Sq Ft: All
MLS Areas:	8007, 8006, 8032, 8008					

Market Dynamics

Supply & Demand - # Units (UC) Jan-10 through Jan-12

Baird & Warner

Time Period	FOR SALE		UNDER CONTRACT		SOLD		EXPIRED		NEW LISTINGS
	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties	Average DOM	# Properties
Jan-12	3,843	168	416	236	267	167	507	285	857
Dec-11	3,844	178	316	194	378	197	542	276	382
Nov-11	4,387	160	353	177	323	172	572	236	593
Oct-11	4,860	152	353	205	311	171	713	242	845
Sep-11	5,126	151	344	176	395	166	767	241	924
Aug-11	5,363	151	431	186	507	156	730	246	956
Jul-11	5,556	148	442	161	482	168	707	219	969
Jun-11	5,868	147	504	150	543	159	777	267	1,107
May-11	5,993	146	508	179	479	188	724	226	1,191
Apr-11	5,874	150	463	171	374	191	609	269	1,139
Mar-11	5,960	174	460	194	350	200	765	413	1,414
Feb-11	5,450	195	377	205	261	232	527	330	1,036
Jan-11	5,451	207	312	217	233	188	725	302	1,083
Dec-10	5,530	229	302	192	373	176	860	357	495
Nov-10	6,113	212	278	195	287	185	800	251	688
Oct-10	6,587	200	334	186	291	165	828	240	845
Sep-10	6,892	191	281	157	339	161	869	238	1,098
Aug-10	7,081	191	318	159	418	153	969	256	1,082
Jul-10	7,369	185	407	168	487	166	963	231	1,221
Jun-10	7,594	182	422	156	721	141	1,024	241	1,435
May-10	7,480	182	430	152	581	151	891	207	1,157
Apr-10	7,831	174	717	148	527	155	791	244	1,537
Mar-10	7,689	177	620	150	442	142	775	242	1,828
Feb-10	6,850	192	408	150	275	161	581	250	1,591
Jan-10	6,291	211	365	165	314	127	667	278	1,331